Reporte Anual *2012* Annual Report

INSTITUCIONALIDAD Y TRANSPARENCIA

FANLAP

Fundación Ayuda Niños La Paz A.C.

OUR INSTITUTIONAL *design*

OUR MISION

To provide basic support of food and education for children and adolescents from impoverished areas to give them the opportunity to complete their education and improve the quality of their lives.

OUR VISION

To be seen as a professional, committed and transparent organization which offers an alternative resolution to the social problems of the community.

STRATEGIC OBJECTIVES

· To provide quality food to ensure the conditions required for learning.

· To grant scholarships to ensure permanence in the school system.

· To provide adequate space and professional attention to support learning.

· To offer professional standards required by the job, to provide effective service.

· To ensure transparency and commitment in order to gain the confidence of the community.

· Report to the community in a systematic way, so they know of our work and provide accountability.

OUR INSTITUTIONAL *design*

INSTITUTIONAL PHILOSOPHY

· **Transform the world.**
To help make the world a more just and dignified place for everyone.

· **To SOW for the future.**
Contributing with our actions here and now in order to build a better future for those around us.

· **To serve others.**
Serving others encourages us as it allows us to give back to the community what we have received from it.

· **To invest our time.**
Committing our time and energy in the effort to change the world gives meaning to our own lives.

· **To share who we are.**
Sharing knowledge and experience we have accumulated throughout our lives with others broadens the horizon for others.

· **To act, not just speak.**
Transforming our world requires action, not speeches. We are convinced that actions, however small, allow us to achieve our dreams.

· **To work with children and adolescents.**
Children and adolescents are always work in progress, and that which is done for them contributes directly to the world of the future.

OUR VALUES

· **Liberty,** the natural ability of individuals to choose their way of thinking and acting.

· **Honor,** to always act with honesty and integrity.

· **Respect,** to accept and treat others as equals.

· **Commitment,** the obligation by personal conviction to perform our tasks.

· **Responsibility,** knowledge and completion of our own duties and obligations.

· **Altruism,** to achieve good for others without expecting anything in return.

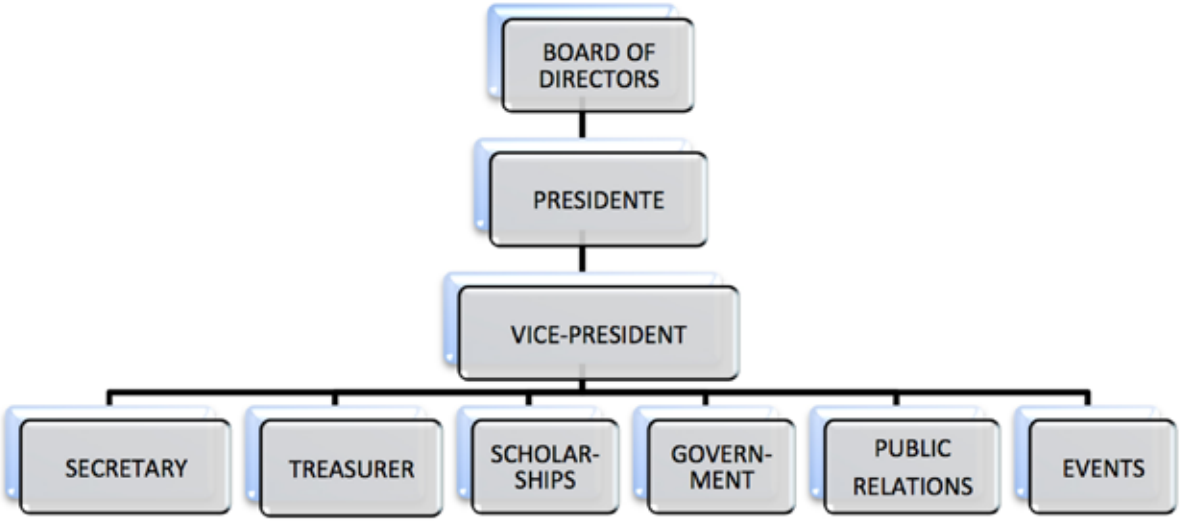
· **Perseverance,** to have the strength and endurance to make our intentions a reality.

· **Justice,** to give each person what he or she deserves.

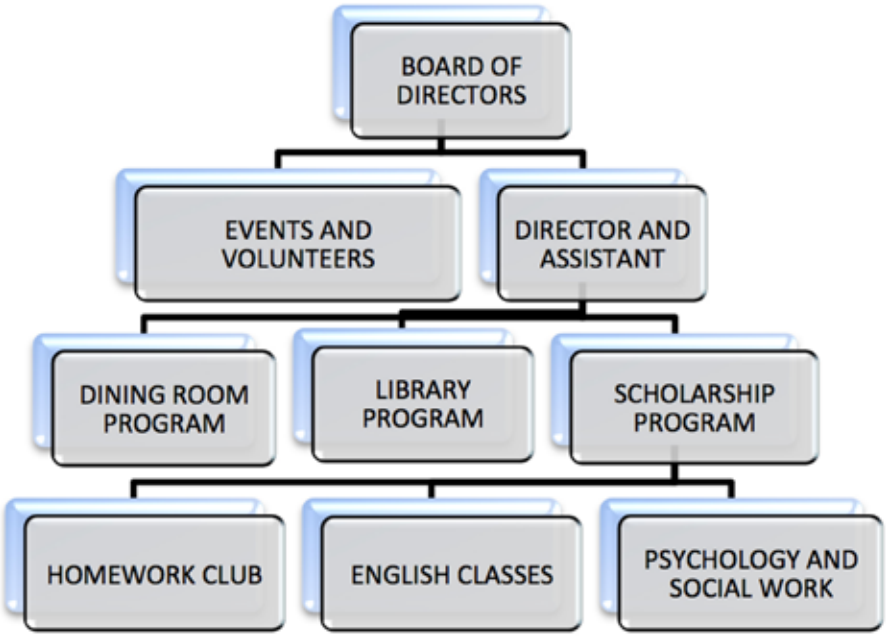
· **Sincerity,** to always express, with prudence, what one feels and thinks.

· **Plurality,** acceptance of what others think and do.

FANLAP



ORGANIZATIONAL *structure*



MESSAGE FROM THE PRESIDENT

Once again it's time to write my letter for our annual report on behalf of the Children of La Paz and I'd like to express gratitude for all those who helped FANLAP in 2012 and to share some of our accomplishments with you.

When a lot contiguous to our dining room/library building became available for sale, we purchased it with an eye to the future of FANLAP. Perhaps we can build a medical office which would include a dental chair in order that we may resume our dental clinics, as well as offering other medical services to the children and their families who live in the colonias served by our programs. A recreational area has been designed where children may play and also ride their bicycles safely without the threat of being hit by cars coming around the corner. We have also considered a space for an organic garden where the residents of the colonia could plant and tend to vegetables, and thereby improve their health and well-being, without the high costs at the local stores. A garden would also serve as a project for our scholarship students to give back to the community, and at the same time they would learn to provide healthy fruits and vegetables for themselves and their families.

When our director, Veronica, became overwhelmed with her work we decided she needed an assistant. Maria Elena Sorhouet Prefontaine, (Maleni), became part of our team in February of 2012. Her main jobs are shopping for the dining room, running errands such as paying bills and going to the bank, data input for our dining room and scholarship programs, and helping with events. She is also a liaison with the Municipal and State Departments of Family Development, and with our volunteers, both in the Mexican and the English-Speaking community. Maleni previously served on our committee of volunteers, which she will continue to do. Welcome aboard, Maleni.

We would like to especially thank International Community Foundation and the anonymous donor who made a challenge grant of $50,000 USD, which meant that each dollar that you donated was matched up to a total of $50,000.

As we approach the ten-year anniversary of our dining room, I think of all those who helped us realize our dreams of helping the children of the colonias. We have had the help of many donors, most through International Community Foundation. ICF provided assistance in handling the donations, and advising us before, during and after building the dining room. But those who amaze me the most are our team of cooks, all of whom live in the colonias we serve and who volunteer their services. Five days a week during the school year seven women exchange the duties (which they make seem like fun) to cook the daily lunch which is now served at 2:30 – 3:15 after school lets out for the day. Two days a week, they prepare a nutritional breakfast to augment the breakfast served three days a week in dining rooms of the Catholic church in Colonias Marquez de Leon and Vista Hermosa. Three of these women have worked the ten years of our existence! When we are able, we give them a monthly "despensa" (consisting of various staples including rice, beans, tomato sauce, tuna) which is worth approximately 300 pesos, or about 25 dollars, and their children are given uniforms, shoes, backpacks and school supplies at the beginning of the school year.

I have highlighted only a few of our collaborators in 2012, all of whom will be mentioned with more detail in the body of our annual report.

We continue to encourage the communities we serve to work together to ease the conditions of poverty that exist on the outskirts of our beautiful city. Their increasing involvement has been critical to the growth and success of our foundation.

Together we are making a difference!

WHO ARE WE? *the board*

FANLAP
Fundación Ayuda Niños La Paz A.C.

President:
Judith Ann Peterson

Vice President:
Mary G. Shroyer

Tresurer:
Eduardo Pino Von Borstel

Secretary:
Dr. Alejandro Aguirre Chávez

Board Members:
Mtra. Psic. Dulce Anyra Cota Salazar, in charge of Psychology and Education
Dr. Luis Fleischer, in charge of Public Relations

Honorary Board Members:
Andrea Gaume, in charge of Publicity and Events

Lynn Putney Coutts
Jackie Flannigan
Michelle Gaylord
Trini Rios, in charge of Special Events
Julia Solís, liaison with governmental organizations

OUR OPERATING TEAM:

Administrative Director:
Lic. Verónica Menchaca Tinoco

Assistant to the Director:
María Elena (Maleni) Sorhouet Prefontaine

Attorney:
Lic. Roberto Núñez

Accountants:
C.P. Jorge Ibarra Meana
C.P. Luz Armenta de Ibarra

Auditors:
Oficina Contaduría de C.P. Isaac Davis

Consultant:
Dr. Rubén Aguilar Valenzuela

Publicity:
Tánxel Publicidad Estratégica
Andrea Gaume Amao
Gari-Ellen Donohoe, the Baja Citizen

Webmasters:
Mike Igartúa
Marty Olver

Librarian:
Julia Magallanes O.

Assistant to the Librarian:
Edgar Magallanes

Homework Club:
Evelia López Villanueva

Dining Room Committee:
Guadalupe Juárez Rojas
Brenda Guadalupe Canales González
Virginia Téllez Lujan
Fidela Trujillo García
Elizabeth Torres Telles
Lucia León Villarino
Teodula Chávez Arredondo

Scholarship Committee:
Dulce Anyra Cota Salazar
Verónica Menchaca Tinoco

English Classes:
Julia Magallanes
Maleni Sorhouet

Fundraising and volunteer committee:
Juliane Baron
Mar Bueno
Felisa Córdoba
Pablo Rodrigo Diestro
Andrea Gaume Amao
Ruth Ivonne Hemmer
Angélica Izaguirre
Liliana Lara
Julia Magallanes
Martha Onofre
Trini Ríos
Marcos de Jesus Roldan
Annabelle Rossell
José Reynaldo Ruiz Torres
Julia Solis
Maleni Sorhouet
Jean Wise

In addition to our six employees (administrative director, assistant to the director, librarían, assitant to the librarían, homework club teacher and a "go-fer") all others who worked for Fundación Ayuda Niños de La Paz A.C. in 2012 are volunteers, some of whom drive more than 300 miles a month without being reimbursed for gasoline.

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justice

DINING ROOM IN COLONIA LAGUNA AZUL

· Beneficiaries: Children and adolescents from Colonias (neighborhoods) Márquez de León, Laguna Azul, Villas de Guadalupe and Vista Hermosa, and a few senior citizens.

IN ORDER TO…

Prevent malnutrition of children and adolescents from neighborhoods with a high level of marginalization in the city of La Paz, Baja California Sur, by providing them a balanced diet.
Provide evidence of the state of physical health of the participants.

HOW IT WORKS…

We started 2011 by extending our alimentation program to give better nutrition to "our" children, as well as to ameliorate a concern of the community. In addition to providing lunch five days a week to children of the community, we serve breakfast on Tuesdays and Thursday to augment the breakfast programs in Colonias Marquez de Leon and Vista Hermosa, both of which serve breakfast on Mondays, Wednesdays and Fridays during the school year.

The dining room operates during the school year on Tuesday and Thursday from 7:30 to 8:15 a.m. and Monday through Friday from 1:00 to 1:45 p.m. Most of those who partake of the dining room are from the neighborhoods Laguna Azul, Márquez de León, Villas de Guadalupe and Vista Hermosa. They range in age from 1 to 14 years, and most attend preschool, kindergarten, grade school and junior high in Colonia Márquez de León. Three senior citizens, two women and one man, also receive lunch.

We had a new goal this year, which was to continue this program without the financial support we had from INDESOL (The National Social Development Program) during the previous four years. In order to accomplish this, we made use of donations in cash and in kind from the Mexican, Canadian and American community. Coinciding with the school year established by SEP (The Secretary of Public Education), the dining room is open from January to June, suspending operations in the month of July and two weeks in August for summer vacation, and in April and December closing during Easter and Christmas vacations.

The lunch program, conducted from January 3 through December 14, averaged a daily attendance of 194 children and adolescents.

The breakfast program operated from January 16 through December 14, with a daily average of 56 children. Currently, seven cooks are responsible for the dining room, all of whom are volunteers, and are parents or grandmothers from Colonia Laguna Azul. They do not receive remuneration for their work, other than a monthly "despensa" (basic supplies) from February through May and September through December. Their children or grandchildren who do not otherwise qualify for our scholarship program receive uniforms and school shoes.

A nutritionist reviews the menus and attests that we are providing a balanced diet.

justice

THE HUMAN TALENT …

· Seven mothers/grandmothers from Colonia Laguna Azul volunteer their services to cook, serve the meals and clean up. They are Brenda Guadalupe Canales González, Elizabeth Torres Téllez, Fidela Trujillo García, Guadalupe Juárez Rojas, Lucia León Villarino, Teódula Chávez Arredondo, and Virginia Téllez Lujan.

· In charge of purchasing the provisions: Filiberto Payan León January through June, Maleni Sorhouet September through December.

· Coordinator of the Project, Judith A. Peterson, and administrator of the program, Verónica Menchaca.

OUR ACHIEVEMENTS…

Total lunches served:	24,077
Total breakfasts served	3,931

THE INVESTMENT...

· The monthly average investment is $16,144.07 pesos, which includes food, propane, electricity and cleaning supplies. This translates to $8.65 per meal (about 70 cents a meal).

· The amount invested in "despensas" (basic supplies) for our cooks was a total of $27,563.49 pesos, or $3,445.00 for each of the seven cooks for eight months which averages $300 pesos per month (approximately $25 dollars).

· In October we received ten cases of high-calorie cookies, approximately 200 cookies in each case, from the State DIF (Integral Family Development Department).

· Leche Caracol, a local business, donates an average of 24 gallons of milk per week, which represents an in-kind donation of $300 pesos a week.

· This year the costs of the dining room were covered by a donation through International Community Foundation (ICF), since we didn't receive financial support from the government programs or "redondeos" from businesses. We thank Anne McEnany for her efforts in obtaining this donation which enabled us to maintain this valuable program.

Total Investment: $189,004.15

We are grateful for the in-kind donations from Chedraui of fruits and vegetables during the months of January through May, which were given to the families in the neighborhoods we serve.

We wish to recognize the amazing efforts of our cooks for their invaluable commitment to the children. These seven women are always happy to carry out new ideas and efforts to provide proper nutrition to the children of their neighborhood. Without their tireless devotion of more than 30 hours a week it would not be possible for us to continue the program.

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responsability

• SCHOLARSHIPS

· **Beneficiaries:** adolescents from the City of La Paz with a grade-point average of 8.5 or higher (of a possible 10) enrolled in junior or senior high school, and of low economic resources.

IN ORDER TO:

· To reduce the drop-out rate.

· To offer opportunities for improvement in the school environment.

· To provide basic tools necessary to study.

· To better the quality and academic performance of our scholarship students.

· To elevate the community average of school completion.

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HOW IT WORKS…

· The scholarships are offered to junior and senior high school level students who qualify for our program, who live in the Colonias (neighborhoods) Marquez de León, Laguna Azul, Villas de Guadalupe, Vista Hermosa and surrounding neighborhoods. These neighborhoods are located on the periphery of the city, and are considered to consist of a very high degree of marginalization, an extremely low economic level and with a highly vulnerable population.

· FANLAP has also awarded partial scholarships (and in some cases full scholarships when we have a sponsor) to students who live outside the above-mentioned colonias provided they comply with the established requirements.

· FANLAP has the freedom to decide whether the student will receive a partial or complete scholarship after assuring the applicant has complied with the previously established requirements. For this process, FANLAP publishes a public notice, with the dates that applications will be open, specifying the guidelines and requirements and stating what the student will receive, if awarded partial or complete scholarships.

The requirements and guidelines to obtain a scholarship from FANLAP are:
· To fill out the application issued by FANLAP.
· To sign a document attesting that everything in the document is true.
· To provide a copy of proof of address.
· To provide a copy of the last report card given before this period, which demonstrates an average of 8.5 or better of a possible 10.
· To provide a copy of the student's birth certificate.

The documents will be delivered at the date, place and hours established in the published notice.

The scholarship is renewed annually. However, the fact that a student presently receives a scholarship does not guarantee that it will continue the following year.

Between the months of June and August, FANLAP will release the list of students who will be part of the program for the next school year, as well as the type of scholarship (partial or complete, or if there are any conditions), the date (always in August before the beginning of the school year), time and place where the materials will be delivered.
To receive the scholarship in August, all students must present proof of registration for the related school year in a junior or senior high school.

Extraordinary cases:
· Students who present their application outside the established timeline.
· Students with an average of 7.5 to 7.9 who are part of our motivational program and show a true desire to better their grades.
· The above cases are evaluated by the scholarship committee.

DELIVERY OF THE SCHOLARSHIPS

This is done in two major stages. The first stage is in the month of August where the major part of the supplies is delivered to the students. The second stage is comprised of meetings with the students the months of November, January and April, where transportation money is given and, at the November meeting, vouchers for sweatshirts and pants for physical education are delivered to the junior high school students with an average of 9.5 and better.

The following describes with more detail what is delivered to the beneficiaries in the month of August:

· Seventh grade students receive a Spanish language dictionary, a Spanish-English dictionary and a scientific calculator.

· 7th graders and 10th graders receive a backpack.

· All students receive notebooks, pens, pencils, et cetera with the exception of those who receive money to purchase these items from the Federal government program called ¨Oportunidades¨ (opportunities).

· All students receive a voucher which specifies the name and address of the shoe store which will redeem the voucher to purchase school shoes before the expiration date stated on the voucher.

· Junior high school students also receive a voucher with the name of the shoe store which will redeem the voucher for a pair of tennis shoes, with the expiration date contained on the voucher.

· All students receive a voucher which specifies the name and address of the store which will redeem the voucher to purchase a uniform. This voucher will also contain the expiration date. The voucher for junior high students also includes a uniform for physical education and in some cases a lab coat.

· Students of junior high school with grades of 9.5 or higher receive a voucher in November to purchase sweatshirt and pants for physical education during cold weather.

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In addition to the delivery of the vouchers and school supplies, during the August meeting, (and at each meeting thereafter) money is given to the students to cover transportation costs. Students of junior high receive payment for one bus to and from school, and senior high students, who live much farther from the school they attend than the junior high students, receive money to pay for two buses to and from class. Those students younger than 14 receive the support in cash, those 14 and older receive a debit card to which the money is transferred each month.

All students sign a receipt for the transportation at the student meetings. At each meeting the students bring their latest report card to prove he/she is still entitled to receive the scholarship. If the grades have gone below 8 out of possible 10, FANLAP may cancel the scholarship or will put conditions on the continuance of the benefits.

To receive reimbursement of the tuition or enrollment fee, those students receiving a full scholarship must deliver a copy of payment of this fee no later than September 15 of the covered school year. Reimbursement is transferred to the debit card along with the payment of transportation money.

To continue:

All FANLAP scholarship students, with a parent or guardian, are obligated to attend all meetings which are set for November, January and April (the actual dates, times, and place are presented to the student at the August meeting.) At these meetings the student must present his/her current report card where the grade point average of 8 or more is verified. If the grades are below the required average, the foundation has the option to impose conditions to the continuance of the benefit, or to cancel the scholarship. In addition, all students must deliver a letter to FANLAP in which they express their concerns, their views on the aid he/she is receiving, pastimes, likes and dislikes, et cetera, to be sent to the sponsor of each student.

The requirements to maintain the scholarship in FANLAP are:
· Maintain enrollment in the junior or senior high school.
· Maintain the average of 8.0 or above on each report card. If the student falls below the requirement, he/she must submit to a psychological interview as well as partake in the motivational program given as part of the homework club.
· Realize 25 hours of community service work each year.

Authorized activities for community service are:
· Help with activities of the dining room, breakfast kitchen, library and the community.
· Help with a FANLAP event such as the Annual Subasta.
· Help in a public school in the City of La Paz.
· Have the work verified by personnel of FANLAP in the neighborhood where the community service was realized.

THE HUMAN TALENT…

· FANLAP director, Lic. Verónica Menchaca Tinoco
· Coordinator of the scholarship program and social work of FANLAP, Mtra. Dulce A. Cota Salazar.

In addition, our librarian, assistant librarian and our homework club teacher assist at all meetings, in addition to volunteers from both the Mexican and the American/Canadian community who provide help to our staff in administering the program.

OUR ACHIEVEMENTS…

Through the years the FANLAP scholarship program has progressed. The number of people interested in forming part of the program of scholarships, students, volunteers and donors, has increased.

An interesting and motivating factor is the interest shown by parents, both mothers and fathers, who live in these neighborhoods that their children continue their studies without distinction of gender.

This is a change in opinion from the beginning of our program, where many times girls were not sent to school because ¨they will just get married and don´t need an education.¨

During school year 2012-2013, the number of students was 192. Of these students who received a scholarship, 25 were requested by CAPASITS, (an organization which helps children whose parents are HIV positive and cannot work), 16 students at the requestion of SAMM (an organization which attends women and children) and 16 requested by the Secretary of Public Education. In addition, to help the cooks who perform such tremendous help in the dining room, their children or grandchildren receive school uniforms and school shoes. This school year 33 grade school students were helped. A total of 11 students who do not reside in the neighborhoods served by the FANLAP dining room received support from this program.

OUR LONG TERM ACHIEVEMENTS:

Although our program is to help students who would otherwise not complete junior and senior high schools, we do have occasional sponsors who wish to help his/her student complete their higher education.

In 2012, two students graduated from college with help from sponsors:
· Sonia María Gastelum Montes received her license in preschool education from the Esc. Normal Urbana of the State of B.C.S. (teachers' college). Sonia joined our program her first year of senior high school.
· Ricardo López Meza graduated as a Civil Engineer from the La Paz Institute of Technology. Ricardo was part of our scholarship program since 8th grade.
We now have a total of four students who have graduated from college as a result of our generous sponsors.

THE INVESTMENT…

As mentioned previously, not all recipients receive the same type of support. This depends on the grade and school attended. Those who attend school at the junior or senior high school located in Colonia Marquez de Leon do not receive money for transportation, since they live close enough to walk to school.
The average cost of each student according to the support received is broken down below:

· JUNIOR HIGH: Tele-Secondary (junior high school located within walking distance) $2,250; other schools $3,350
· SENIOR HIGH: Tele-Preparatoria (senior high schoo located within walking distancel) $2,550; other schools $5,750
· HIGHER EDUCATION: $3,500 + inscription + backpack the first year.

Total investment:	
January through June, 2012	$ 75,263.97
August through December, 2012	$395,225.43
TOTAL	$470,489.40

At the end of the 2011 2012 school year, FANLAP has a total of 239 graduates of junior high school, and 54 students have finished senior high. Thank you to the efforts of the donors, volunteers and FANLAP staff in July of 2013 another 19 students will graduate from junior high school and six students from senior high school. We will also have a new graduate from Teachers' College in July.

• HOMEWORK CLUB

Beneficiaries: students of our scholarship program as well as adolescents who use our library ¨Biblioteca de los Niños de La Paz¨.

IN ORDER TO…

· Provide basic reading and writing skills for students of junior high school, to improve their level of performance.

· Help personal formation with themes such as puberty, adolescence, eating disorders, sexuality and addictions.

· Provide a space to do school homework and necessary assessing of help needed.

HOW IT WORKS…

During 2012, FANLAP was only able to carry on this program for two months, for two reasons. Our homework club teacher had a change of address, and because of lack of economic resources. At the beginning of school year 2012-2013, this program was carried out as part of the work developed in our library.

pluralidad

• LIBRARY ¨DE LOS NIÑOS DE LA PAZ¨

Beneficiaries: families of the communities surrounding the Public Library located in Colonia Laguna Azul.

IN ORDER TO…

· Provide children and young people from marginalized areas access to quality bibliographic material and the latest technology according to their needs for learning and personal growth.

· To promote better study habits and instill the love of reading in the users.

· Provide the families in the community a pleasant and functional space for purposes of learning and personal development.

· Serve as a space where training and service programs and workshops are offered by governmental and non-governmental organizations, and which in turn serve to create or strengthen links with said organizations.

HOW IT WORKS…

The Public Library located in Colonia Laguna Azul was declared as such in February 2008. However, a small library was opened in 2005, occupying a space previously used as part of the dining room.

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Before the second-floor library was inaugurated, the library was used to consult reference books and for English classes. The current library was set up under an agreement signed between the State Government and Fundación Ayuda Niños La Paz (FANLAP), which included clauses stating that FANLAP would maintain the library.

In the summer of 2009, construction of the library was completed in the second floor of the existing building, in an area of 155 m2. The books were moved upstairs, in addition to the donation of additional books, book stands and computers donated by the ¨Red Nacional de Bibliotecas¨ (national network of libraries). This new area has excellent ventilation and natural and artificial lighting. It is the only two-story building in the area, so it offers a privileged panoramic view.

Unfortunately in December of 2012, there was a robbery in our library, and although we did recuperate 90% of the items stolen, some were returned with irreparable damages, and others are being repaired.

During the year 2012 we had the following multimedia service:

· 6 computers and 1 computer for the administrator, donated by the ¨Dirección General de Bibliotecas (DGB)¨ (General Library Office).

· 2 computers donated by individals.

· Internet service installed and maintained by FANLAP.

· An Internet line provided by the Secretary of Communications and Transport (SCT).

The library contains 2,200 books catalogued by the National Council for culture and the Arts (CONACULTA) and arranged on 13 metal shelves with required signs provided by the "Direccion General de Bibliotecas", DGB, as well as 1 large book catalog.

The users are tended to according to their requirements and necessities, due to the various ages and characteristics of the information they are seeking. In some cases they are shown how to look for the information; in others they are only guided to the type of bibliography to consult. All this is registered so a monthly report is made to the Coordinator of Libraries. The hours of the workshops or classes offered and provided are scheduled with care so not to interfere with the fundamental service of the consulting and reading areas of the library.

THE HUMAN TALENT…

In 2012, those responsible for the library were the librarian and assistant librarian. We also had volunteers from the Mexican, American and Canadian communities.

The librarían, Lic. Julia E. Magallanes Ordoñez, is responsible for all library services, as well as maintaining contact with the State Coordination of Libraries, the office of Municipal Coordination of Libraries and the office of Municipal Culture. She also invites schools and other educational establishments and services surrounding the neighborhood, in order to acquaint them with the library services and offering possibilities to interact with them. Julia´s schedule during 2012 was Tuesday through Saturday from 9 a.m. to 2 p.m. and Monday through Friday from 3:00 to 4:00 p.m.

The assistant librarian, Edgar Magallanes, was responsible for writing reports, for maintenance and cleaning of books, the bookshelves, and multimedia. He tends to the needs of the users and helps them in their homework tasks and/or research. He also supervised community service performed by the scholarship students and kept attendance records. His hours of work were from 3:00 to 7:00 p.m. Monday through Friday.

In January of 2013, Edgar moved from La Paz to pursue University studies.

OUR ACHIEVEMENTS…

Continually, more children and adolescents are using the library with more confidence and consistency. The students are able to access the Internet free of charge, and may have their homework printed and copies made at a low charge. The community benefits from homework assessment, English classes, and free art and summer workshops. The library serves as a place where workshops and talks can be given by other public and private organizations. Children, adolescents and adults of these neighborhoods see this as an alternative space for learning. In addition, the FANLAP scholarship students perform their community service in the library.

MATERIALS

· Blinds for all windows
· Telephone service
· Internet service
· A multimedia area with wireless internet service
· Photocopier
· Television, VCR player
· 9 metal shelves
· 3 work tables
· 32 chairs
· 1 water cooler
· 4 wooden tables
· 2 large plastic storage units with door and lock
· 2 medium sized whiteboards
· 2 game tables and 4 small chairs for the área for preschool and kindergarten children.
· Small card holder for the área of preschool and kindergarten children.
· A large card holder for the new bibliographic área.

USERS OF THE LIBRARY IN 2012:

Homework and/or reference work:

Older adults	24
Adults over 19 years of age	144
Adolescents from 13 to 18	432
Children from 6 to 12	477
Preschool and kindergarten	222

USE OF THE DIGITAL SERVICES

Adults	288
Adolescents	604
Children	166

TOTAL USERS 2,357

COURSES AND WORKSHOPS WHICH TOOK PLACE IN THE LIBRARY

Reading, arts and crafts:

February through June. Juliane Baron held Wednesday workshops with crafts and recreational activities for the youngsters of various ages. They read stories and spoke of the cultural aspects of various countries each week. English was used as part of the activities. Thanks to her continuous work the children participated with confidence, consistance and enthusiasm. Among the activies the children made Japanese kites, finger painted, made butterflies of various materials, learned embossing, made little books of animals for birthdays, Easter eggs, made animals out of pompoms, paper fish, made robots with assessories from recyclable materials, merry-go-rounds, cards and separators, and made cupcakes with little faces.
Thank you, Juliane, for your help!

February through May. Saturdays at the library, from 11:00 to 1:30. A group of 12 to 14 young girls and adolescents between 7 and 13 years of age, often with the participation of their mothers. These workshops were conducted by Julia Magallanes with the help of Lupita Rojas, Brenda Canales, scholarship students and occasional volunteers, such as Art Stiers and Jaye Eldridge. Each month holidays would be chosen. Poems were read for Valentine's day, teachers' day, Mothers' Day and Carnival. The participants made masks and eggs for Carnival, painting for spring, Mothers' Day cards, and a collage with magazine clippings, among other activities.

May. Boys and girls were preparing for the painting competition "Painting for the Children" organized by FANLAP and the "Escuela Montessori Del Mar". The contest was held May 25 of 2012, with the help of Anthony Rojas and Raquel Castro. Thanks to the effort of many collaborators, the works of approximately 15 children were displayed at the event, held at Cultura Municipal. Thank you also to Juliane Baron and Julia Magallanes for all your help in organizing this event.

Classes and evaluations in English.

September through December. Given on Saturdays from 10:00 to 11:30, these clases are aimed at junior high school students. A total of six students came to this class on Saturdays, and evaluations took place on Wednesday afternoons to a total of 4 students. These classes were held by Julian Magallanes and Maleni Sorhouet.

Homework Evaluation.

February through March. Art Stiers and Jaye Eldridge worked with various students from grade school, junior high and senior high school who needed help in math. They helped them with algebra, fractions, and calculus on Saturdays from 10:30 to 12:30.

Activities of the Instituto Sudcaliforniano de Cultura (BCS Institute of Culture).

Children's Urban Mural of Values. Thank you to Johana Ramos who directed the workshop and presentation of "Alas y raíces" (wings and roots), to approximately 25 children of the colonias which we serve, in which they painted two murals. With the help of Justina Pacheco, America Pineda and Jorge Chaleco, all from the office of the State Coordination of Libraries, these murals were painted in three hours on March 15. The murals were later displayed to the public at various locations throughout the City of La Paz.

"Tell Stories with values". On Wednesdays September 12 through October 31, from 4:00 to 5:30 p.m., workshops were held by Maria Arce. An average of 15 children attended sessions where activities of drawing, theater and story-telling took place.

FANLAP

My Vacation in the Library 2012.

AWAKEN YOUR CREATIVITY IN THE LIBRARY!

This workshop took place three weeks during summer vacation, from July 9 through 27. Twelve children between 6 and 12 years of age regularly attended workshops given by Edgar and Julia Magallanes. Once a week Martha and Antonio Haua were a great help, and they enjoyed themselves greatly.

The main objective was to arouse the curiosity and creativity of the children who attended the classes, using textbooks, poetry, short stories and illustrated biographies. The children and their parents learned to appreciate the public library as a space to discover and become open to new ideas, thus developing a creative spirit.

The intention of this workshop was that the children would be exposed to a variety of creativity that can be found in books. For five sessions, they enjoyed picture books of Anthony Browne, they read stories, studied arts and crafts books, listened to poems and wrote poems, later reading their compositions to the group. They read some books which they were able to take home, and in the final session they shared their experiences and their creations with their parents. Computers, the internet, and projector were also used as tools for the creative process.

The children read between 3 and 10 books during this time, all age appropriate and taking into account the preferences of each child. They were careful and respectful when the books were handed out and they were anxious to take the "next one" home.

During the closing ceremony, an example of the work realized and a celebration for the participants and their parents took place. Some of the activities realized during the closing were: reading the poems written by the children, video of interviews of the children about the books they most liked, and a video entitled "LA NATURALEZA", created by 11 year old Samantha Alvarez Estrada.

In closing, they presented a montage representing the story: ¨Un desastre de cuento¨, written by Perla Green Landa, age 11 years, and Carolina Cruz Rivera, 12. The montage included all participants of the workshop.

OTHER EVENTS

· **Presentation of the FANLAP calendar.** With the help of Julia Magallanes, Felisa Cordoba, extraordinary photographer, took various photo shoots of children at various businesses who were sponsors of the calendar. The children were dressed appropriately for the month sponsored by each business; for example, Marina de La Paz, sponsors for the month of July, featured a picture of "our children" on a boat berthed in the marina. The parents of the children gave permission for the children to be transported to the various locations for the shoots. The calendar was presented at the Salon Rojo at Hotel La Concha on February 17. Thank you to Felisa Cordoba for making her dream a reality, thank you to the various businesses who sponsored the calendar, and a special thanks to the children and parents of FANLAP's programs who participated in the making of the calendar.

· **Inter-Prepa 2012.** This year the Interprepa event was held on February 24. Rehersals took place in the library, the personnel helped obtain permission from the parents and transportation of the participants. The event took place February 24, and 10 children participated in the dance at the event in the Salon Maria Teresa in Hotel Grand Plaza La Paz.

· **Foundation of La Paz cultural activities.** May 4, 5 and 6. This year we had a stand with materials to promote the programs of FANLAP in conjunction with the activities of the Foundation of La Paz. This stand was in the Jardín Velazco, across from the Cathedral on Cinco de Mayo, and it lasted three days. Volunteers Angélica Cruz and Julia Solís, FANLAP staff Veronica Menchaca and Maleni Sorhouet, and board members Judy Peterson and Mary Shroyer "manned" the booth, rotating the hours of operation. Personnel from the library were in charge of coordinating the montage, the hours each person worked at the booth, and transportation of the equipment and personnel.

We also sold clothing, bracelets, crafts made by the FANLAP cooks, and othe items. The students promoted the painting contest "JUGANDO POR LOS NIÑOS", and helped the Professorr of Visual Arts, Trinidad X, who volunteered in the area of painting with the children who visited the Jardin Velazco.

· **FANLAP FAIR:** CHILDREN'S PAINTINGS. This painting contest was organized by volunteer Juliane Baron, and a group from "Montessori del Mar". The requirements of the contest were announced on various medias of communication, a team of three local artists judged the paintings submitted, and on May 25, a celebration of Children helping Children was held at Cultura Municipal.
The top paintings were exhibited on a wall, and various activites for children such as a painting area, making of crafts, and games entertained the children. Food booths included a hotdog stand and ice cream bars. Karla Zavala acted as host, and prizes were handed out to the children who participated.

· **An Evening from the Heart 2012.** This year the main organizar of this event, Trini Rios, coordinated with the Buffalo Grill restaurant for the yearly gala, organized to raise money for the FANLAP scholarship program. It took place on November 15. Thank you to all those who made this a memorable event, and thank you to all volunteers and students who helped us in this very important cause.

NEW PROJECTS

In 2013, we will work to improve our facilities and multimedia equipment, which suffered losses due to the heavy rains the summer of 2012 and the theft in December. We wish to reach more people in the community, and are intensifying creation of a new program of promotion and redesigning activities.

All who wish to collaborate on these new projects in 2013, either as volunteers or donors, are welcome.

WHAT WAS THE INVESTMENT...

In 2012, the two employees of the library received a salary. Among the most significat monthly expenses for the operation of the library are the following:

· Librarian, salary and benefits: $9,504.00

· Assistant to the Librarian, salary and benefits: $4,853.14

· Electricity $1,500.00

· Telephone/Internet $600.00

· Miscelaneous expenses, paper, summer workshop, arts and crafts course, etc. $1,000.00

Total Investment: $209,485.68

FANLAP

perseverance

• "SUBASTA" 2012 (AUCTION) OUR BIGGEST ANNUAL EVENT

FOR WHAT REASON…

· To purchase food ítems for the dining room program from January through April of 2012.
· To maintain the "Biblioteca de los Niños de La Paz".
· To contribute to the scholarship program for school year 2011 - 2012.

HOW IT WORKS…..

The first Subasta took place in 1988, when articles were auctioned off the back of Steve Cooker's pickup truck in the parking lot of Marina de La Paz. The funds were used to purchase Christmas presents for children who lived in impoverished neighborhoods on the outskirts of La Paz. Later Club Cruceros de La Paz, A.C., was formed, and the auction became an annual event of the club to benefit children of La Paz. In 2002, after the formation of the Foundation, the funds were used exclusively for the programs of FANLAP.

FANLAP Subasta 2012 took place on Sunday, December 2, from 9:00 a.m. to 4:00 p.m. in the parking lot of Marina de La Paz. While the event is now coordinated by Fundación Ayuda Niños La Paz, A.C. (FANLAP), Club Cruceros de La Paz continues to be a main sponsor of this event.

As part of the annual event, we have a bazaar where people may purchase used clothing, items for the home and/or for the boat. Various businesses have booths where a percentage of the earnings are donated to FANLAP. There is also a silent auction and a live auction, where items donated by the American, Canadian and Mexican community are sold.

THE HUMAN TALENT…

We're especially grateful for the incredible job done by Subasta Chairperson Jean Wise, who has a great talent for delegating responsibilities and involving more people in the various areas of responsibility. Many people remarked afterwards that the Subasta had never run so smoothly. According to my count, we had approximately 100 volunteers, in addition to 28 FANLAP scholarship students who fulfilled their requirement to perform community service at the Subasta.

The Bazaar-Auction-Arts-and-Food event was again a resounding financial success. The proceeds will be used for all our programs, specifically for the purchases of food for our dining room, our scholarship program and for the library/study center.

Thank you to all who donated items throughout the year to be sold in the bazaar, live auction and silent auction. A special thank you to Marina de La Paz for again permitting us to take over their parking lot, and to the Club Cruceros and its members for all the work they did before, during and after the event. A job well done by all!

Organizors of the event, Mary Shroyer, Judith A. Peterson, Jean Wise, members of Club Cruceros de La Paz.

We'd like to thank the following businesses for donations for the auction and raffle:

Agencia Seamar
La Terraza de Hotel Perla
Allende Books
Las Tres Virgenes
Baja Biking Explorers
Lavamatic Polly
Baja Inflatable Repair
Lopez Marine
Bandidos Grill
Los Magueyes
Bonanza Fabrics
Maria California
Buceo Bahia Dive Service
Marina de La Paz
Café Olimpia
Mariscos El Toro Guero
Carey Dive Center
Mas o Menos B & B
Casa Buena B & B
Mei Hua
Ciao Molino
Mongus Grill
Club El Moro
Nomada Art Collection
Dinghy Dock Café
Palermos
Dock Café
Pampered in Paradise
Eco Naviera
Panda
El Angel Azul B & B
Pedicure Clinico
El Rincon Chilango
Playas de San Pedro
El Sarandeado Sea Food
Rancho Viejo
Fun Baja
Sabores de Mexico
Gorilla's Junior
Sea Otter Jimmy
Grill Campestre
Si Si Si Mini Mart
Guido's
Stella Beach Blub
La Concha Beach Club
Tamarindos
La Damiana
Techs Mex Services
La Fonda
The Bagel Shop
La Panga
The Shack
La Paz Yachts
Trini & Co.
La Pazta
Wise Marine Services

Thank you to Papeleria y Copias de Baja California Sur for donating the printing of the posters which were distributed throughout the City of La Paz. And thank you to Que Dicen Ellas and Panorama Informativo, two local radio stations, for the publicity given our event.

We are grateful to all of our volunteers who have helped FANLAP provide a better future for some of the children and youth who live in impoverished neighborhoods on the outskirts of La Paz. With an event of this magnitude, it's almost impossible to name all volunteers. Please accept our apology if anyone has been omitted from this list; it has not been intentional.

John Aldous
Julia Magallanes
Elizabeth Baggs
Al Marchand
Gary Batha
Michele Martel
Maybell Bell
Marce Mayoral Herrera
David Bereznai
Deborah McAllister
Mike Bereznai
Cathy McLeod
Diana Bergstrum
Mike McLeod
Lucia Briseño
Veronica Menchaca
Linda Bryant
Don Mitchell
Reyna Burgoin
Olivia Montana
Cristina Campos
Sandy Moore
Lisa Caruso
Teri Moore
Mercedes Cole

Carol Moorhead
Barb Conley
John Morch
Steve Cooker
Sandy Morch
Lynn Coutts
Stan Perrott
Fred Delaney
Judy Peterson
Penny Delaney
Andre Prefontaine
Corinne Eklund
Elia Redfield
Sandy Elterich
Kalena Rettner
Cindy Espinoza
Mike Rickman
Jackie Flannigan
Edie Roberts
Mike Flannigan
Larry Roberts
Al Foster
Kim Rogers
Sharon Foster
Mike Rogers

Vicki Garrod
John Rollins
Linda Gilman
Dennis Ross
Sue Goodwin
Susan Ross
Joan Grooms
John Shaw
Teri Hagan
Julie Sheehan
Lisa Hansen
Mary Shroyer
Lorraine Hardisty
Robin Smith
Alex Hasenclever
Juana Julia Solis Cerda
Susan Hasenclever
Maleni Sorhouet
Ruth Hemmer
Judy Taylor
Frank Hills
Anne Thomas
Bill Holbrook
Terry Townson
Sue Houlihan

Steve Turpen
Marilyn Imanse
Patsy Verhoeven
Will Imanse
Bob Walker
Tom Ireton
Lew Whitesides
Mike Kary
Shirley Whitesides
Lauren Kisrow
Liz Wilson
Shirlenn Kisrow
Kathy Winn
Louise Lanoy
Max Winter
Andrea Loberg
Jean Wise
Jimmy Loberg
Roger Wise
Reta Lombardi
Carolyn Wulzen
Aggie Lukaszewski
Alan Wulzen
Jo Young
Shana Zia

subasta thanks!

OUR ACHIEVEMENT…

The total received the day of Subasta was: $164,459.00 pesos

Net: $141,211.40 pesos.

WHAT WAS THE INVESTMENT…

Expenses: $23,247.60 pesos

altruism

• VOLUNTEERS

IN ORDER TO…

To promote community service and civic participation in programs for the benefit of the community in an effective and professional manner.

HOW IT WORKS…

People wishing to participate in FANLAP as volunteers, whether it's with work or activity, are put in contact with us through e-mail, telephone calls, or person to person. We have a quick interview to learn of their personal and professional skills, and attempt to find a place for the volunteer in one or more of our programs. Promotion is also done through interviews in the media.

In addition to volunteers, we also have scholarship students who have become an indispensable part of the proper functioning of our events as well as promoting our programs.

THE HUMAN TALENT…

· Board of Directors

· Committee of Volunteers

OUR ACHIEVEMENTS…

Assements of English: This year Maleni Sorhouet colaborated with Julia Magallanes, our librarían, with the evaluations on Saturdays.

Crafts and recreation in the library: Juliane Baron continued to give her support on Wednesdays with activies for children and adolescents. In addition, Lupita Rojas, Brenda Canales, Art Stiers and Jaye Eldridge, accompanied our librarin with various childrens' activities. Anthony Rojas and Raquel Castro helped children with paintings to be exhibited in the contest which took place in May.

CALENDAR: As part of the work that our group of volunteers does, Felisa Córdoba organized, with the help of Martha Onofre and Marcos de Jesús Roldan, the edition of a calendar in which 100% of the profits were used for our scholarship program. The presentation was made on February 17 in the installations of the Hotel La Concha.
We are grateful to the businesses which generously donated resources for the creation of this calendar as well as to the children of FANLAP who participated in the photo sessions.

Promotions: We wish to express our gratitude to Angélica Cruz, Julia Solís and Professor in Visual Arts, Trinidad X, for their participation in the promotion of FANLAP at the stand we had during the cultural celebrations of the Foundation of La Paz May 4 – 6.

FANLAP fair: "JUGANDO POR LOS NIÑOS". This event was organized by Juliane Baron with the help of the parents of Montessori del Mar. At "Cultura Municipal" the children who entered the painting contest exhibited their artwork. Donations were made toward the FANLAP recreational park to be constructed at our dining room location. We are grateful to LIC. Matilde Cervantes for her support as well as all volunteers and donors who helped with this great event on May 25.

AN EVENING FROM THE HEART:
15 November was our second annual "Velada del Corazon". This was a wonderful evening, full of love and commitment. We express our gratitude to Trini Rios for organizing our volunteers, to Horacio Rojo of Royal Table for supplying the furniture, to Emporio for the flowers, Tifanny events for the exquisite decoration, Toni Talamantes who donated the calamari, David Mora for his donation of napkins, Petit Comite for publizing the event, to Barbara Michel of Mama Gallina for their promotion, and Carlos Valdez and all the workers of el Bufalo Grill for participating in such an enthusiastic manner in this dinner. We also thank everyone who supported the event such as Lucano Rios, who helped with service, to Anabelle Rossel from Pedregal de La Paz, to Mar Bueno from Costa Baja Resort, to Marielena Calderón de la Barca for hosting the event, Andrea Gaume, Loly de Amaya, Suky Treviño, and Felisa Córdoba for her photographs.

Volunteer and Fundraising Committee: This year our volunteers continued with their great dynamic determination. Thank you for being part of the dreams of so many children and adolescents; we are proud to have volunteers who are so committed to their altruistic work.

Thank you to the following:
Juliane Baron
Mar Bueno
Felisa Córdoba
Pablo Rodrigo Diestro
Andrea Gaume Amao
Ruth Ivonne Hemmer
Angélica Izaguirre
Liliana Lara
Julia Magallanes
Martha Onofre
Trini Ríos
Marcos de Jesus Roldan
Annabelle Rossell
José Reynaldo Ruiz Torres
Julia Solis
Maleni Sorhouet
Jean Wise

SCHOLARSHIP STUDENTS COMMUNITY SERVICE:

As part of the scholarship program, students must perform 25 hours of annual community work. Activities authorized to carry out community work are: help in the dining room, breakfast room or library, help with activities in any event held by FANLAP and help in the grade school or junior high school with various activities. The person responsible for supervising the students' community service is our librarian, Julia Magallanes.

Library: 20 students completed their community service partially or totally helping in different areas: cleaning, checking cards, listing donated books, classification and arrangement of books, review of damaged books, et cetera.

Subasta. Thirty of our scholarship students participated in the December 2, 2012 Subasta. Their performance was coordinated by Julia Magallanes.

EPI Mexico: Silviane Jaume, Coordinator of EPI's programs, was invited to speak to parents of FANLAP scholarship students, to inform them of the programs offered by this institution to our students. Several students indicated an interest and filled out forms to apply to their schools to receive permission to attend the following programs:

· Ecology program to the islands of Baja California Sur, March 5 - 9, 2012. 5 students participated.
· A talk and monitoring of whale sharks, February 3 and 4, 2012, 3 students attended.
· Montoring and conservation of sea turtles, September 16 – 18, 2012. Luciana Klinge of "Club de los Californios Verdes" conducted the workshop, 4 students attended.

THE INVESTMENT…

The time and talent of all persons committed to provide better opportunities to children and adolescents of our city.

commitment

• MONEY AND IN-KIND DONATIONS

FOR WHAT REASON…

· To seek donations which permit FANLAP to advance according to its mission, goals and objectives.

HOW IT WORKS…

FANLAP has policies for the acceptance of donations; these are guidelines that should be followed by the President, Executive Director, as well as any member of the Board of Directors, to solicit or accept donations on behalf of FANLAP.

The main consideration in the search for donations is to analyze how they will benefit FANLAP, under ethical principles and without a possibility of complaint. To this end, we consider the following: our fundamental values, compatability of cause and interests, public relations and credibility of the donor, as well as the form and the origin of the donation. Only the treasurer or the legal representative are authorized to expedite tax deductible receipts for money or in-kind donations.

The acceptance of donations committee by FANLAP is made up of any member of the Board of Directors and a member of the fundraising Committee.

THE HUMAN TALENT…

Board of Directors.
Fundraising Committee.

OUR ACHIEVEMENTS…

FOOD

Organic Tomatoes: In January, we received a donation of three crates of organic tomatoes. Thank you to Bert and Bella Yellin, who are interested in the nutrition of our children. These were used in our lunch program.

MATERIALS

· **Basic supplies and more:** As in other years, on March 1 we were visited by the candidate for Queen of the Dr. Luis Garibay high school. We received the donation of a cake for the children of the dining room as well as a donation of basic supplies for the lunch program, some clothing and toys.

· **Mattresses for the community:** "Beds for Kids," a group of Americans and Canadians, whose contacts are Sheryl Hamilton and Al Marchand, together with Club Cruceros de La Paz, donated approximately 30 mattresses to the families of the colonias. These donations were made in June, September and October.

· **Donation of dolls:** Thank you to the kindness of Ana Camila Coello Roldán, we received 25 dolls to give to children who participate in the lunch program. On June 30 Angélica Cruz, Martha Roldán and Martha Rodríguez joined us to pass out the dolls.

· **Water purifying system:** In 2011 thanks to the donation of Club Rotario La Paz Balandra, the families of Colonias Laguna Azul and Marquez de Leon received water purification systems for their homes. On October 6, 2012 members of this rotary club returned to replace the filters for these purification systems. Thank you to Jesús Rendón, Saúl Nuñez, Alec Bangert, Raúl Rubio, Ariel Mega and Alberto Valle for effecting this valuable donation so necessary for the health and well-being of the residents of the colonias.

· **In August,** Kimberly and Michael Rogers, with the help of the cooks, painted the dining room and the library. The paint (a 1.5 bucket and 2 gallons of paint) was donated by the organization "Raiz de Fondo."

FANLAP

MONEY DONATIONS

· **Tucán "Tu café ayuda a la niñez"** (your coffee will help children): For the second consecutive year, Financiera Independencia made two donacioen: $4,819.50, in cash and the other in kind, which consisted of blankets with a total value of $4,820 pesos for the families of the children of the dining room. This is a socially responsible company, which distributes donations of their employees to contribute to help children.

· **FANLAP calendar:** Because of the creativity and efforts of Felisa Córdoba, a dozen companies donated financial resources for a calendar, with all proceeds being used for our scholarship program. We are grateful to St Johns College, S.C., Ernesto Alfonso Salas Rubin, Marina de La Paz, S.A. de C.V., Chiara Abente Espinoza de los Monteros, Ileana Gonzalez Gomez, Barbara Michel Rojas, El Patron Restaurant and Cantina, S. de R.L. de C.V., Gabriela Margarita Velazquez Dipp, la Cornucopia, S. de R.L. de C.V., Sector communicaciones, S.A. de C.V., Edith Gabriela Aguilar Magallanes, Mario Humberto Rivera Hernandez, and Pamarichris, S.A. de C.V.

· **Interprepa:** As it is now tradition, this year we also received donations through the event Inteprepa 2012. Thank you to the following people who donated money for the event: Gerardo Vicente Doti Voituret, Construcciones y Acabados Peninsulares S.A. de C.V., Educacion y Cultura Vanguardista A.C., Colegio St Johns, S.C., Plaza Victoria La Paz, S.C., Andrés Alberto Morales Martínez and José Muños Inzunza.

· **An Evening from the Heart:** In this second annual scholarship fundraising dinner, we received donations of Nayta S.A. de C.V., Baja Sinergy S.A. de C.V. and Proyectos Inmobiliarios del Pedregal, S.A. de C.V.

THE INVESTMENT...

Time, treasure and talent of all who worked to make these donations possible.

With great pride and gratitude, the following is a list of people and businesses who donated money to our programs. Without this great generosity, our dream of helping children and young people of our city would not be possible.

Roger y Margaret Brindle
Marina de La Paz, SA de CV
FERROXCO SA de CV
Malcolm Neil Shroyer Schoen
Raul Izaguirre Lira
Deb Abrahamson
Philip Adams
Vincent & Clair Amendola
Elizabeth Baroncelli
Edward & Diana Bergstrom
Roger & Margaret Brindle
Joann Buckley
Mary Chaney
Lynn Coutts
Thomas and Karren Crouch
Daniel C. Curry
Carl Danielson
Judy Daufeldt
Lynda Dostal
Carol Dyer
El Camino Creek PTA
Judy Fair-Spaulding
Joyce Finnegan
Tim & Nancy Fitzmorris
Jackie Flannigan
Maureen Y Gerry Flynn
Vicki Garrod
Michelle Gaylord
Mary Gigley
Delphi Godsil
Frederick Goodwin
Susanne Goodwin
Jacqueline Grinnell
William & Nancy Hammond
Dawn Hanna
Connie & John Hostetler
Mike & Judi Hyde
Rex and Charene Jones
Bernard Kalscheur
Kids Helping Kids
Fred and Sue Knox
Vivian Kunkel
La Paz Peacemakers Quilters
Gail Laughlin
Joann Long
Bill McKay
Craig & Jackie Meyer
Braxton & Laurie Mitchell
Kathy Ober
Scott Pankrats
Prendamex
Tim Putney
Nia Robinson
Renee Lee Rollins
Rick & Pat Shannon
Mary Shroyer
James Sprague
Gloria & Matt Taylor
Harry & Mora Thompson
Doug Thorp
Hugh Tinling
Trinity Lutheran Church
Jo Van Leeuwen
Jim & Penny Walles
Roger & Jean Wise
Wise Marine Services

respect

BACKGROUND...
CELEBRATING TEN YEARS OF OUR LUNCH PROGRAM

2003

We began our lunch program in 2003 to prevent malnutrition in children and young students from impoverished neighborhoods on the outskirts of the city of La Paz, Baja California Sur. We offer a balanced diet, and demonstrate the state of physical health of the beneficiaries.

Enero: After receiving a donation of $15,000 dollars from Gene Hanken, student of "Se Habla...La Paz" and an anonymous donation of $15,000 dollars, both through International Community Foundation (ICF), we began the process of construction of the dining room in Colonia Laguna Azul. In January we delivered preliminary drawings and a budget in order to receive the building permit.

February: We received the building permit from the City of La Paz for the dining room.

March: Construction began.

May: DIF agreeed to install the kitchen appliances, donate food and teach the cooks how to prepare meals for a large number of children. At this time our estimate was that we would supply lunch to 100-150 children.

August: A social worker, Sylvia Lucero, was assigned to the dining room by National DIF as part of their "Promotor RED Móvil" program. Sylvia worked seven days a week, including Sundays, to help the cooks and all the volunteers of Colonia Laguna Azul. She would work twenty days and would have twenty days off.

September: In spite of not having the building completed, the ladies of Colonia Laguna Azul wanted to start the food program on September 1. With a two-burner stove and a 20-liter tank of gas, between 80 and 120 children ate daily during the month of September. Children would wash their hands with water brought to the dining room in containers, until the water tank was installed next to the dining room. Disposable dishes and glasses were also used, and because of the lack of tables and benches, many children had to eat standing, others brought tables and chairs to use themselves.

FANLAP purchased chicken, meat, fruit, et cetera, and DIF supplied rice, beans, pasta, oil and sugar. The money used by FANLAP was from the 2002 annual auction and Club Cruceros de La Paz, as well as general donations from the Mexican, American and Canadian community.
During school year 2003-2004, from 130 to 150 children ranging in age from 10 months to 13 years received a hot lunch, in addition to some senior citizens, three times per week

October: We installed a four-burner stove and a gas tank purchased by FANLAP. The disposable plates and glasses were replaced by Melmac. Wood from the docks of the Marina de La Paz was used to build tables and benches.

November: This month from 105 to 120 children were served every day. Because state DIF donated cereal and milk, the cooks opted to provide breakfast on Tuesdays and Thursdays. In addition, we received a donation from CCC (Centro Comercial California) of fruits and vegetables which were no longer salable, but could still be eaten. This donation was given five days a week.

2004

July: During the summer vacation, the cooks continued with their duties of cooking, serving and cleaning for 50 children who participated in the summer workshops in the Gustavo Diaz Ordaz primary school. These courses were carried out by the office of culture, civic and social action.

August: The lunch program resumed on August 23 with the start of classes for school year 2004-2005. An average of 130 children received a well balanced meal five days a week and a snack on Saturday mornings. We received donation of "La Donería", thank you to Karla Zavala for donating the day-old doughnuts which could not be sold.

October: The dining room continued with 130-150 children five days a week. This month we received a check for $71,000.00 pesos thanks to the "redondeo" where patrons were able to donate the change from their purchases at CCC.

2005

January - March: We continued with a daily average of 140 children from Monday through Friday. We became affiliated with Fundación Best which also provided staples including rice, beans, oil and sugar. ConCiencia México taught the cooks how to plant a vegetable garden, and also how to make compost.

June: We were again recipients of the "redondeo" program of CCC; this time the donation was $99,021.00 pesos. The dining room continued feeding lunch to an average of 150 children until they started summer vacation.

September: The dining room reopened the first week of the school year 2005-2006 with the same number of children.

At this time our budget was $10,000.00 pesos a month for the purchase of food and $2,000.00 pesos per month for electricity, painting, repairs and maintenance of the building. Funding for the program came from the annual Subasta 2004, the "redondeo" of CCC and other donations. DIF continued to support our program with donations of rice, beans, tomato sauce, et cetera, as did Fundación Best.

September 20 - 22, students of the Instituto Mar de Cortez helped in the dining room from 12:30 to 2:30 p.m., and brought a donation of beans, mayonnaise, vegetables, tuna, and other items.

December: We had the honor of a visit from the Reinhart family (Leon and Randie, Rob and Karleen, and Mike and Carrie Tomlinson), who wanted to see the operation of the dining room on behalf of the International Community Foundation (ICF). They were very impressed with the job so well done by the cooks and FANLAP.

FANLAP

2006

January: The dining room reopened after Christmas vacation on January 9, serving a daily average of 140 children and a few senior citizens. DIF continued to provide food and staples. The money for the purchase of meat, eggs, tortillas and to pay for the gas was from the customers of CCC in the "redondeo" which ended in May 2005.

September: The dining room reopened with the 2006-2007 school year, providing a meal to a daily average of 135 children and five seniors five days a week.

December: The dining room was closed during Christmas vacation.

2007

January: The funds for this year come from the 2006 annual Subasta, as well as the support from DIF. We continue to maintain the same number of beneficiaries.

May: On May 30, we received a letter from the Municipal President and the Secretary General, which authorized the donation to FANLAP of the land on which the dining room Laguna Azul is located. With this donation, FANLAP has total control over the activities and donations made to the dining room.

November: We receive notification from SAT (similar to the IRS in the U.S.) that we were approved to give tax deductible receipts. We need to wait until the authorization appears in the official journal of the Federation.

2008

January: The authorization to give tax deductible receipts appeared in the official journal of the Mexican Republic.

This year, as a result of our application in response to an invitation of the National Institute of Social Development (INDESOL) to participate in their co-investment program, FANLAP was selected to receive $151,607.00 pesos of Federal funds. Thank you to Verónica Menchaca for her many hours of work to prepare the application for these funds. Combined with our contribution of $82, 645.00 pesos we were was able to fund the lunch program from June through December, 2008.

During the period January-May 2008, this program was funded with funds raised by the FANLAP Subasta and Club Cruceros de La Paz held in December 2007, as well as the foundation general fund.

This year 18,429 meals were served to a daily average of 150 boys and girls who attended the dining room day from 1:00 to 1:45 in the afternoon.

2009

The lunch program continued to serve an average of 150 children and adolescents while school was in session, with the volunteer ladies of Colonia Laguna Azul performing the work of food preparation, serving, and cleaning. The DIF donation of basic food items continued, and this year we began to receive a donation of 8 gallons of milk a week from Leche Caracol.

Thanks to the efforts of Verónica Menchaca, this year we were again selected to receive funds from the National Institute for Social Development (INDESOL) through the Social co-investment program for the months from May to December.

The contributions were as follows:
INDESOL $ 159,983.00 pesos for purchases of food from May through December
FANLAP $ 96,800.00 pesos for basic necesities, electricity and furniture

Thank you to Trinity Lutheran Church of Vancouver, Washington, for their donation of $35,943.55 pesos which were used to maintain the dining room program from January through April.

Total cost of operating the dining room in 2009: $240,102.18 pesos

FANLAP

2010

We continued to work five days a week serving the lunch from 12:30 to 1:15. Beneficiaries who attend the dining room are generally residents from Colonias Lagauna Azul, Márquez de León, Villas de Guadaloupe and Vista Hermosa. The children range in ages from 1 to 14 years, and most attend pre-school, kindergarten, grade school and junior high school located in Colonia Márquez de León. A daily average of 150 children and adolescents and four senior citizens are served a healthy lunch.

For the third consecutive year, INDESOL supported our lunch program with financial resources during the months of May and June, suspending operations in the month of July and two weeks in August for summer vacation. The month of December the dining room is only in operation for two weeks, and closes for Christmas vacation, as governed by the school calendar of the Secretary of Public Education.

Health assessments are given, where height, weight, and visual acuity of children who attend the dining room are recorded. This takes place at the beginning and end of the year, and a comparison is made of the results.

We receive profesional advice from a nutritionist, who reviews the menus to make sure the children are receiving a balanced diet.

· The average monthly cost of $25,000 pesos includes food, gas, electricity, and cleaning supplies. This translates to $6,250 pesos per week, or $10.42 per meal.

· Leche Caracol is donating an average of 8 gallons of milk per week, which represents a weekly donation of $372 pesos.

2011

Our program continued operating with medical checks, the nutritionist continued with her advice and reviewed the menus. This year we began with an extension of our program with breakfast being served on Tuesdays and Thursdays to augment the breakfast program of the Catholic church in Colonias Marquez de Leon and Vista Hermosa. Breakfast is served between 7:30 and 8:15 a.m, The lunch hours continue Monday Friday, from 1:00 to 1:45 p.m. For the fourth consecutive year, INDESOL has supported the program with financial help during the months of May through December, during the school year established by the Secretary of Public Education. The lunch program took place from January 10 through December 13, and the breakfast program from February 14 through December 13.

Total lunches served: 26,539

Total breakfasts: 4,164

· The monthly investment was $26,500 pesos on average, which includes food, gas, electricity and cleaning supplies. This translates to $6,625 pesos per week, or $8.30 per meal.
Leche Caracol donated an average of 36 litres of milk per week, which represents a cost of $432 pesos.

· Chedarui donates fruits and vegetables that are no longer suitable for sale, but are consumable.

· This year we no longer received any donations from DIF because of the change of administration.

ECONOMIC CO-INVESTMENT:

"REDONDEDO" CHEDRAUI	$87,118.16 (January through April)
FANLAP	$10,471.65 (general expenses from January through April)
INDESOL	$145,449.69 (food supplies from May through December)
FANLAP	$20,260.00 (our part of the co-investment with INDESOL)
"REDONDEDO" OXXO	$ 28, 418.06 (November and December expenses)
ICF	$ 2,075.69 (December expenses)

Total Investment: $293,793.25

2012

The lunch program continued from January 3 through December 14, with an average daily attendance of 194 children and adolescents. The breakfast program also took place from January 16 through December 14, with a daily average of 56 children a day being served a nutritious breakfast. This translates into a total of 24,077 meals and 3,931 breakfasts.

This represented a total investment of $189,004.15

As the dining room project approaches its ten-year-anniversary, the most important thing we have learned is that our dreams of supporting the community is only posible with the talent and time of all social sectors. We want to take this opportunity to thank the cooks for their commit-tement, their loyalty and great love for their dedication to helping the children of their community, despite many difficulties along the way.

FANLAP respect

honor

• FUND-RAISING: PRO-FANLAP EVENTS

IN ORDER TO…

· Obtain financial resources necessary to guarantee the work of FANLAP operations.
· Permit the continuation of the programs of FANLAP.
· Guarantee the long term permanence of the Foundation.
· Grow and augment our social value, not only for our day to day operations to increase our resources to continue to grow as an organization and benefit a greater number of people.

HOW IT WORKS…

EVENTS COMMITTEE:

In keeping with our policy of transparency and legality, if a person or organization wishes to carry out an event to benefit FANLAP, a written contract will be made to stipulate the characteristics of the event as well as the percentage which will be donated to FANLAP. We currently have an events committee, which, due to the commitment and energy of the members, gives FANLAP a greater depth and visibility in our community of La Paz.

THE HUMAN TALENT…

· Judith A. Peterson, president of the events committee
· Trini Rios, in charge of special events
Many helpers

OUR ACHIEVEMENTS…

EVENTS:

This year our goal was to have various events with new businesses and volunteers, as well as create new strategies to receive funds.

January

John Davidson Concert. On January 14 and 15, John Davidson gave two concerts of singing and guitar in "Casa Trece." It was a a great show and FANLAP received a total of $6,000.00 from the ticket sales.

Acrobatic Show. "Between the wind and the island", on the docks of Marina de La Paz, we enjoyed two aerobatic shows where the sea, the sky, circus art, dance and theatre were combined. As a result of this event which took place on January 20 and 21, the couple which calls themselves "La Loupiote presents The Sailors Acrobatic Clowns", we received a donation of $7,455.00.

February

With Love, Romantic Love Songs from Yesterday and Today.
This was the framework of the concert of Tenor Enrique Astorga accompanied by the Orchestra of Edgardo Zúñiga, where a percentage of ticket sales was donated to FANLAP. The concert took place at the Teatro de la Ciudad on February 12. The donation to FANLAP was $3,000.00; this event also supported Baja Dogs La Paz and KUMI, which is a drug treatment center.

FANLAP calendars. Thanks to the hard work of Photographer Felisa Córdoba, we received $4,315.12 pesos from the sale of the calendars.

FANLAP

Interprepa 2012. Extreme challenge, with the theme of spirit, mind and body, Interprepa 2011 was held on February 23 and 24. A talk given by race car driver Luiz Ramirez "The second of the decision" began what was an event full of hope and commitment to our young people. We were also honored with the presence of Lucas Villalobos and Lulu Green. This conference along with a fashion and talent show held on February 24 gave a fresh touch to this yearly event, the objective of which is to show the young people that there are healthy, creative and supportive ways to fulfill the yearnings of the heart, in a responsible manner, with a formative approach. Thanks again to Trini Rios $6,020.00 pesos were donated to FANLAP.

March

"the Tango from its roots". We are grateful to Gerardo Vicente Doti Voituret for the dinner show at Estancia Uruguaya. On March 17, dozens of people enjoyed a night full of romance and good music, and learned of the origins of the Argentinian Tango. Thank you to these efforts, we received a donation of $3,500.00.

May

FANLAP had a stand at the fair of culture of Foundation of La Paz that took place in the Jardin Velasco May 4, 5 and 6 from 5:00 to 10:00 p.m. to present the work we do in the community. We had information on how children could be part of the FANLAP and Montessori del Mar art competition. Thanks to Julia Magallanes, scholarship students, Angélica Cruz and FANLAP staff and board members for the hours they worked at the stand.

FANLAP fair: PLAYING FOR THE CHILDREN. In the framework of the fair, a drawing competition was held for children, at "Cultura Municipal." Children and their families spent a tranquil afternoon enjoying art and fun. We thank Juliane Baron and the parents of Montesori del Mar for organizing this event. The donation to FANLAP was a total of $10,765.00.

October

Zombie walk: On October 13 at 4:30 p.m., dozens of people gathered at the Jardin Velasco. To participate, the "zombies" were to deliver a kilogram of rice, beans, or canned goods such as tomato sauce or tuna as a donation for the dining room of FANLAP. As every year, René Zorilla was the organizer; thank you for your interest in the nutrition of our children.
Donation to FANLAP: 7 cases of rice, sugar, beans, tuna, and much more.

November

· Due to a large combination of efforts, our FANLAP events committee run by Trini Ríos organized for the second consecutive year, with great success: "An evening from the heart". This event is meant to raise funds for the scholarship program for the 2013-2014 school year. Many people who are committed to education of the children attended the event, in addition to government agencies, employers, family and friends. November 15 was an unforgettable night, which began at 8:00 p.m. at el Bufalo Grill. The cost of a ticket for the dinner show was $450.00 pesos, which included a four course dinner. A donation to FANLAP of $35,696.02 was given. Thanks to everyone who participated in the organization of this event.

· Three concerts of Jackie Davidson and Gary Brandt at "Casa 13", took place on November 15,16 and 17. It was a show full of joy and good music, with everyone singing along and tapping their feet. FANLAP obtained a donation of $3,150.00

December

Christmas Concert: December 14 at 7:00 p.m. at Marina Costa Baja, we enjoyed a Christmas concert conducted by Lindsey Carlson, Annette Way and Jeanneht Armendáriz. There were surprises, churros, chocolare, punch, donuts and lots of fun for the whole family. Attendees were invited to donate a new toy for the children of FANLAP's lunch program to be delivered to the children on Three Kings Day in 2013. Thanks to Mar Bueno for her commitment, as well as to the staff of Costa Baja for thinking of our children.

THE INVESTMENT…

Thanks to all the sponsors and artists, we did not have to make any economic investment.

sincerity

• PROMOTION AND LINKS TO THE COMMUNITY

IN ORDER TO…

· Provide information about our institution to the community such as geographical location, objectives of our programs, as well as the social impact or benefits to the community, donors and the general population.

· Positioning FANLAP in the community as an option to give donations.

· Creating working networks among various government, business and civic organizations.

· Creation of partnerships, both in the public and private sectors.

HOW IT WORKS…

We have developed various strategies to keep the public informed. One of these strategies is to encourage visits to the dining room/library building. We also perform various activities as described below:

DONORS

Emails are sent on a regular basis describing the accomplishments and needs of the Foundation, quarterly articles are sent to newspapers with coverage in the whole state with information on events and achievements of the Foundation. An annual meeting is held where our detailed report on the achievements of the Foundation, the use of our resources and our financial status is given, with a CD available containing this information. The annual report is also posted on our web page.

TO THE COMUNITY BENIFITTED

Notices of events and other news are placed throughout the Community.
For our scholarship program, an announcement is placed in two of the local newspapers announcing the deadline for submitting applications and other requirements for scholarship for the upcoming school year. Personnel who work on the various programs of FANLAP are informed and asked to disseminate the information. We also are interviewed on the widely listened-to radio program ¨Panorama Informativo¨ where the same information is given so the public knows how to apply for FANLAP scholarships to junior and senior high school.

THE POPULATION IN GENERAL

Information is continually published on Facebook, about events, achievements, necessities and personal cases of the community benefiting from our programs and/or the personnel of FANLAP.
The Foundation newsletter is sent by email when possible in English and Spanish, with the same information as that on our Facebook page. In the media which broadcasts throughout the state (television, radio and newspapers) we give interviews and disseminate the same information.

To generate a close relationship with various groups, FANLAP is involved with the following activities:

THE GOVERNMENT
We maintain relationships with various government departments such as:
· FEDERAL: Sedesol/Indesol, CONAFE and the National System of Libraries.
· STATE: The State Coordinator of Public Libraries and State DIF.
· MUNICIPAL: Municipal DIF and Cultura Municipal.

CIVIC ORGANIZATIONS OR NON-PROFITS
We currently have relationships with various local, national and international civil society organizations.

· We have been a member of Centro Mexicano para la Filantropia (Mexican Center for Philanthropy) or CEMEFI since 2008, and have attended their annual meeting three times. In 2009 we received their certificate of professionalism and transparency, which we proudly display on our letterhead, website, newsletters, et cetera. We are the only civil organization in Baja California Sur to have this honor.

· International Community Foundation or ICF in San Diego, California, through whom we have received donations of individuals in addition to grants from special anonymous donors which have primarily helped us to build the dining room, library and to support our scholarship program and operating expenses. We have been affiliated with ICF since 2001.

· Rotary Clubs. We currently have a relation at the local level with Club Rotario La Paz Balandra which has conducted the medical exams necessary for our lunch program, in addition to the donation of various items such as furniture for the library, books and clothing, water purifying systems and many other projects previously described.

· Trinity Lutheran Church in Vancouver, Washington, USA, has donated money to our scholarship program since the year 2003.

· Club Cruceros de La Paz is our main partner in our annual auction.

· Ecology Project International, EPI, realizes various activities to raise awareness in our students and children of the importance of conservation of the environment.

BUSINESSES
We presently have relations with various businesses at a local level, such as:
· Purveyors: El uniforme, Zapatería Yoli, Baja Escolar, Baja Star, Leche Caracol and Tiendas Chedraui.
· Various occasional and regular donors, and the general public.

FANLAP

THE HUMAN TALENT…

· The Board of Directors
· FANLAP´s Executive Director
· Operating team (committees and individuals)
· Tánxel Publicidad Estratégica
· Martha Onofre y Marcos de Jesus Roldan
· Gari-Ellen Donahoe, Editor of The Baja Citizen
· Felisa Cordoba, photographer

OUR ACHIEVEMENTS

A visit by Razon Social: On January 12, we received a visit from members of this organization with a view toward designing a recreational area for the children of the dining room. Vistors were Silvia Villarreal, Ixchel Garcia Navarrete, Juliane Baron, Ruben Jimenez Tapia and Fernando Martinez Mejia.

On Saturday, April 14, we had a meeting in Corazon Café with Irma Gigli, Chairperson of the board of International Community Foundation. Also present were Lucia Frausto representing ICF, and Judith Peterson, Mary Shroyer and Veronica Menchaca representing FANLAP. Among other things we discussed asking persons who own property in BCS to remember FANLAP in their last will and testaments. After the meeting Judith, Irma and Lucia visited the dining room/library, and the new property contiguous to the dining room.

Participation in a course offered by COVIDE (Community, Vision and Development) concerning Strengthening, profesionalizing, convergence and linking of the Non-Governmental Organizations of the City of La Paz, on September 8 and October 13. The workshop took place in the offices of CANACO (National Chamber of Commerce). Our director, Veronica Menchaca, attended, representing FANLAP.

We attended the regional workshop "Mexican Federal Civil Society in view of the change of administration." This workshop took place on November 1 and 2 in the City of Chihuahua, Chihuahua, as part of a process of four regional forums and a national meeting. The main objective was to reflect collectively on the achievements of civil organizations and mechanisms of dialogue for the agenda and public policies in the framework of the change of the Federal administration. It was organised by the Institute of Social Development (INDESOL), Oxfam of Mexico and Chihuahua Business Foundation, A.C. (FECHAC). Veronica Menchaca attended on behalf of FANLAP.

THE INVESTMENT…

· CEMEFI yearly membership is $2,100.00 pesos

· ICF charges a 7 % commission for on-line donations

liberty

This year we also provided fun for our children of the comedor. Thanks to all those who helped us to provide happiness and enjoyment for the children of FANLAP.

Three Kings day in the dining room: the celebration this year took place on January 10 in our dining facilities. Dozens of children enjoyed a delicious "rosca" (a special cake made for the Three Kings Day on the 6th of January). The children were given toys which were donated by La Barcaccia Restaurant. Thank you to Valeria Rivera who was in charge of this toy collection. We also were visited by Jose Manuel, Guillermo and Constanza with their family as well as volunteers headed up by Andrea Gaume.

· On March 1, Queen candidate Ana Amador of "Dr. Luis Garibay Gutiérrez" high school, classroom 3rd "A" organized an afternoon of entertainment and diversion. One of the requirements of the competition requires an altruistic activity. Basic food items were delivered to the dining room, bags of used clothing for the Subasta, and the children were served cake, soft drinks, played games and toys were raffled. We appreciate the enthusiasm of all the young people who participated in this enjoyable afternoon.

· As everyone should know, Dia del Niño (day of the child) is celebrated in Mexico on the 30th of April. Because of all the celebrations at the schools and elsewhere, this year the children of FANLAP´s dining room were celebrated on Friday the 4th of May. After a lunch of tamales, beans and salad, the children had cake and then came the fun!! Thank you so much to the group FANOSA (an organization which sells building materials) for supplying a Brincolin which provided the children with a few hours of fun.

· Each child received a toy to take home to celebrate his/her day. Thank you to Costa Baja, specifically Mar Bueno and Miriam Perez Medina, and the restaurant La Barcaccia for supplying 150 soccer balls, and to Coppel for the large trucks and other toys. (Coppel donates toys, electronics, furniture, other articles which are damaged and cannot be sold to the general public to FANLAP. Instead of destroying these articles and taking them to the dumps, we are able to make use of them. The children don´t mind that the car doesn´t have batteries to make it run, or a steering wheel, or that it has a scratch on the body.)

· Christmas party in the Dining room. Our Christmas party took place December 14, where the children of the "comedor" enjoyed a delicious lunch of tamales, after which they had cake and toys were handed out. Thank you to C.E.P.I. and the owners of the Calypso Restaurant for their donations of toys, which made the children extremely happy.

· Thank you to the cooks and volunteers of FANLAP, and of course the children who give us the energy and fortitude to carry on our projects.

Thank you to the following volunteers, whose help made these celebrations possible for the children of our dining room.

Felisa Córdoba (fotographer)
Gari Ellen Donohoe (The Baja Citizen)
Ruth Ramirez (Petit Comité)
Bert y Bella Yellen
Perla Zepeda
Mariana Esponda
Raquel Pasaloaga
Valeria Medina
Marcela Manríquez
Ilse Castro
Ivette Scholnick
M. Valeria Leal Páez
Paulina A. Cárdenas Olmedo
Stephania Verduzco O.
María Fernanda López
Yamile Sarabia
Lilia A. Reyes
Alejandra Castillejos Luna
D. M. Onofre B.
Joanna López
Berenice García D.
Paulina Solís Alvarado
Ana Paola Manjarrez
Héctor Carbajal
Alfredo Arámburo
Carlos Antunez
Alfredo González Rubio
Juan Pérez
Álvaro Pérez
Ricardo C.
Victor Hugo Valenzuela
Leonardo Cantos
Brian Sandoval Cota
Susana Pasalagua de Hernández
Alejandra Amador Cota
Roxana Rascón Amador
Vianney Martínez A.
Amelia Franco Amador
Paola Cruz Amador

BALANCE SHEET
AS OF DECEMBER 31 2012

ALL IN PESOS

ASSETS

CURRENT ASSETS:	
CASH ON HAND	-
BANK ACCOUNTS	952,427.44
ACCOUNTS RECEIVABLE	5,585.92
TAX CREDITS	745.60
TOTAL CURRENT ASSETS:	**$ 958,758.96**
FIXED:	
BUILDINGS	998,788.61
FURNITURE AND EQUIPMENT	59,605.51
PICKUP TRUCK	71,363.64
REAL PROPERTY	130,212.40
TOTAL FIXED:	**$ 1,259,970.16**
SUMA DEL ACTIVO	**$ 2,218,729.12**

LIABILITIES AND NET ASSETS

SHORT TERM:	
ACCOUNTS PAYABLE	5,540.75
TAXES TO PAY	3,865.14
TOTAL SHORT TERM:	**$ 9,405.89**
TOTAL LIABILITIES	**$ 9,405.89**

CAPITAL

NET ASSETS:	
FROM 2011	1,888,740.78
TEMPORARILY RESTRICTED	176,760.00
PERMANENTLY RESTRICTED	30,212.40
TOTAL NET ASSETS:	**$ 2,095,713.18**
RESERVE CARRIED FORWARD	113,610.05
TOTAL NET ASSETS	$ 2,209,323.23
TOTAL LIABILITIES AND NET ASSETS	**$ 2,218,729.12**

INCOME AND EXPENSES
31 DECEMBER OF 2012

INCOME: $1,548,452.40

PESOS	291,761.27
PESOS EXCHANGED FROM DOLLARS	1,253,298.50
EARNINGS BECAUSE OF EXCHANGE RATE	3,392.63

EXPENSES: $1,434,842.35

PAPER PRODUCTS	21,040.94
CLEANING SUPPLIES	3,357.49
FOOD ITEMS FOR THE DINING ROOM PROGRAMS	260,929.34
TUITION	95,866.58
COMPUTER MAINTENANCE	555.00
VOUCHERS FOR GROCERY ITEMS	14,700.00
UNIFORMS AND SHOES	289,727.71
SCHOOL SUPPLIES	27,254.78
DINING ROOM AND LIBRARY MAINTENANCE	26,940.17
TRANSPORTATION MONEY FOR STUDENTS	79,801.32
SALARIES	141,491.75
PUBLICITY	12,123.33
SUBASTA EXPENSES	30,813.01
ADMINISTRATIVE SALARIES AND BENEFITS	210,335.02
MUNICIPAL PERMITS	8,652.29
PROFESSIONAL SERVICES	18,297.23
ADMINISTRATIVE EXPENSES	130,519.75
OTHER EXPENSES	62,406.64
DIFFERENCE TO CARRY INTO 2013	**$ 113,610.05**

INVESTMENTS:

PROPERTY CONTIGUOUS TO THE COMEDOR CLAVE 101-317-0122	$ 100,000.00

donativos

Calle Santiago # 320 Col. Bellavista CP 23050
La Paz, Baja California Sur · Tel (612)121-2166
www.lapazninos.org
email: fanlap@hotmail.com

Aquellos que deseen realizar una donación deducible de impuestos 501(C)3 en dólares E.U. pueden enviar un cheque a nombre de International Community Foundation, 2505 N. Avenue, National City, Ca. 91950. Favor de poner "Children of La Paz" en la esquina inferior izquierda, si usted realiza la donación favor de avisarnos a nuestro correo: fanlap@hotmail.com
Para donaciones en línea:
http://donate.icf-xchange.org/donate.php/losninosdelapaz
Donaciones en pesos, efectivo o cheque, o un cheque mexicano en dólares E.U. favor de hacerlo a nombre de Fundación Ayuda Niños La Paz, A.C. y mandar a Calle Santiago # 320, 23050, La Paz, Baja California Sur, México.

INSTITUCIONALIDAD Y TRANSPARENCIA

Su donativo es deducible de impuestos. Si desea recibo, contactar a FANLAP en las siguientes direcciones:
fanlap@hotmail.com
jupete49@hotmail.com
anyracs@hotmail.com

FANLAP
Fundación Ayuda Niños La Paz A.C.

Gracias! · Thanks!

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tanxel
publicidad estratégica